

VMA Valve Basics Seminar & Exhibition

Oct. 28, 2010

Hilton Baton Rouge Capitol Center

Baton Rouge, LA

EXHIBITOR FACT SHEET

We surveyed our exhibitors after our first tabletop, held in Houston on Oct. 28, 2009, and everyone who responded said they were planning on exhibiting at the seminars in 2010. We have just 25 slots available at our Baton Rouge event, and we do expect to sell out. Don't wait too long to register—and take advantage of the early registration fee in effect until Aug. 31.

FEES:

Non-members \$550; VMA/VRC Members \$450

After Aug. 31, Non-members \$595; VMA/VRC Members \$495

The fee for exhibiting includes 2 people to staff the booth (and all meal functions). If an exhibitor wants more than 2 people in the exhibit hall, there is \$75 per person fee above two.

QUALIFICATIONS:

All Valve Manufacturer Association and Valve Repair Council members are eligible to exhibit, and:

- U.S. and Canadian based companies that manufacture valves, actuators and controls
- U.S. and Canadian based companies that manufacture products for these manufacturers
- OEM-certified valve, repair and maintenance facilities located in the U.S. or Canada
- Sorry, distributors are not eligible to exhibit—unless it is under the banner of a member company.

ATTENDEES & EXHIBITORS:

The event is attended by a diverse group of individuals in the industries that use and make valves, actuators and controls: distributors; A/E/Cs; young engineers; people who are new in a job that involves working with valves and actuators; a variety of end-users from different industries; people charged with specifying, purchasing, maintaining, selling, marketing, etc. these types of products); folks looking for a “refresher” course; and a students working on engineering degrees.

Our exhibitor group is also diverse. It's a combination of those who supply a variety of products and services to valve, actuator and control manufacturers, as well as the actual manufacturers of these products. In addition, OEM valve service and repair companies also exhibit.

PROJECTED NUMBERS:

100 to 125 attendees are expected in Baton Rouge; we have space for up to 25 exhibitors.

EXHIBITOR HOURS:

Three hours of exhibit time are built into the schedule (1.5-hour lunch, 30-minute afternoon break, 1-hour reception at end of day). Exhibitors can begin to set up at 9:00 am. The exhibit hall opens up for attendees at 11:45 am. The exhibit closes at 5:30 pm and exhibitors are expected to stay until closing.

EXHIBIT SPACE:

Since this is a tabletop, all materials must fit on a 6-foot x 30-inch table and not be positioned on the floor. However, there is no height restriction on displays. (See “Exhibitor Rules & Regulations” for more information.)

QUESTIONS?

Contact Judy Tibbs at jtibbs@vma.org or call 540-785-8901.